



## ***AMS RRG Business Partner News***

***July 2009***

AMS RRG maintained a high retention rate while continuing rapid growth through the first half of 2009. In the second quarter, we set a record retention rate of over 98% and reported a year-over-year growth rate of 27% – largely due to a 60% increase in new business compared to the same period last year. The company also set sales and revenue records for the first half of the year with policies bound in 18 different states for 28 different specialties. Most new business originated in NY, AZ, CT, MS, and CA and the top specialties represented were family practice, internal medicine, orthopedics, radiology, general surgery and emergency medicine.

We know that our results are dependent on you, our business partners. Thanks to all of you who help to contribute to our success.

### **AMS RRG to Provide Members with Membership Cards**

In the third quarter of 2009, AMS RRG will provide all physicians and surgeons with personalized membership cards, which will also be mailed to all new members in the future. The cards will contain policy information as well as important contact numbers for AMS RRG departments like claims and risk management.

### **AMS RRG Updates Website**

This summer, AMS RRG will roll out our new website. Not only will you experience a new look and feel, but you and your clients will now have access to more valuable information. For our business partners, you will find informational and promotional materials in addition to transactional forms and documents. We'll also post AMS RRG news, testimonials, and other timely information about the company and the general market.

For our member insureds, the site will provide exclusive risk management information and tools, CME approved educational opportunities and other member benefits in a password protected environment.



## **AMS RRG Offers 5% Credit for Waiving Consent in NY**

Effective immediately, we will offer all new and renewal clients a 5% credit for NY premium if the insured waives the consent to settle clause in NY. This brings our product and rating plan into alignment with the admitted market in NY, and provides members with an additional option to reduce premium.

### **“How Does the AMS RRG Payment Plan Work?”**

We get a lot of questions about our payment plan option so we'll take a moment to explain it. AMS RRG can provide installments to members on a monthly or quarterly basis. If we offer monthly payments, we usually cannot extend payment beyond nine months and the minimum downpayment is 20%. AMS RRG calculates a service charge equal to 5% of the remaining payments after deducting the downpayment, which is spread equally over the remaining payments.

Please contact Norma Hill at 609-737-1154 x306 if you have questions about our payment options.

### **New State Registrations**

AMS RRG is now registered in 39 states and the District of Columbia, and for a legitimate business reason, we will consider registering in new states. Please consult our registration map at [www.amsrrg.com](http://www.amsrrg.com) for a complete listing of all of our territories.

**Find the latest news about us at <http://www.amsrrg.com/>**

AMS RRG was recently featured in *The Risk Retention Reporter* and *Crittenden's Medical Insurance News* for providing reinsurance for NPG RRG to assist in the runoff of the NPG RRG book.

For more company news, visit the “In the News” tab on our website.